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January 2014

Produced and Published by SnapStats® Publishing Co.  
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# METRO VANCOUVER EDITION



## Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	38	17	44.74%
300,001 – 400,000	119	35	29.41%
400,001 – 500,000	164	41	25.00%
500,001 – 600,000	103	21	20.39%
600,001 – 700,000	68	9	13.24%
700,001 – 800,000	41	7	17.07%
800,001 – 900,000	37	6	16.22%
900,001 – 1,000,000	22	4	18.18%
1,000,001 – 1,250,000	31	8	25.81%
1,250,001 – 1,500,000	35	2	5.71%
1,500,001 – 1,750,000	21	3	14.29%
1,750,001 – 2,000,000	17	2	11.76%
2,000,001 – 2,250,000	10	0	NA
2,250,001 – 2,500,000	12	2	16.67%
2,500,001 – 2,750,000	8	1	12.50%
2,750,001 – 3,000,000	8	1	12.50%
3,000,001 – 3,500,000	12	2	16.67%
3,500,001 – 4,000,000	5	0	NA
4,000,001 – 4,500,000	6	0	NA
4,500,001 – 5,000,000	6	0	NA
5,000,001 & Greater	13	1	7.69%
<b>TOTAL</b>	<b>776</b>	<b>162</b>	<b>20.88%</b>

0 to 1 Bedroom	352	88	25.00%
2 Bedrooms	363	70	19.28%
3 Bedrooms	56	4	7.14%
4 Bedrooms & Greater	5	0	NA
<b>TOTAL</b>	<b>776</b>	<b>162</b>	<b>20.88%</b>

SnapStats® Median Data	December	January	Variance
Inventory	611	776	27.00%
Solds	160	162	1.25%
Sale Price	\$459,500	\$465,500	1.31%
Sale Price SQFT	\$639	\$632	-1.10%
Sale to List Price Ratio	97%	96.5%	-0.52%
Days on Market	42	38	-9.52%

## Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Coal Harbour	137	22	16.06%
Downtown	324	62	19.14%
Westend	153	28	18.30%
Yaletown	162	50	30.86%
<b>TOTAL</b>	<b>776</b>	<b>162</b>	<b>20.88%</b>

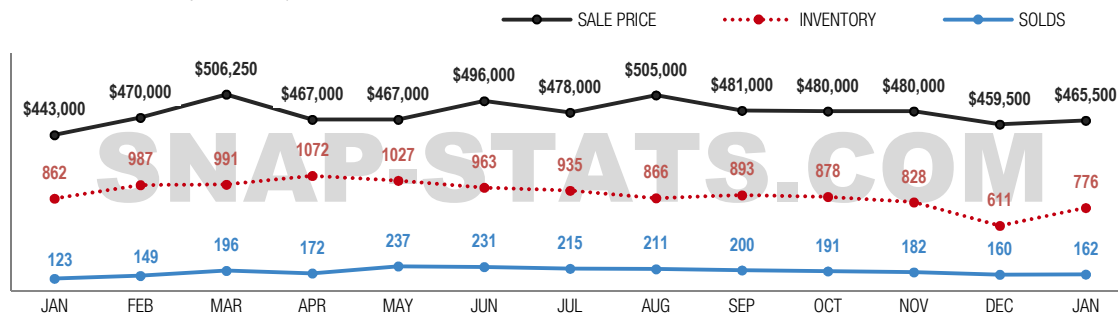
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Downtown**: Sellers market at 21% Sales Ratio average (20% is a Balanced market)
- Homes are selling on average 3% below list price
- Most Active Price Band\* +/- \$1 mil: \$0 to \$300,000 (45% Sales Ratio); \$1 mil to \$1.25 mil (26% Sales Ratio)
- Buyers Best Bet\* over \$1 mil: Homes from \$1.25 mil to \$1.5 mil (Buyers market), Coal Harbour and 3 bedroom properties
- Sellers Best Bet\*: Selling homes in Yaletown and up to 1 bedroom properties

\* With a minimum inventory of 10 where possible

## 13 Month Market Trend



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## Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	1	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	7	1	14.29%
1,250,001 – 1,500,000	22	11	50.00%
1,500,001 – 1,750,000	39	11	28.21%
1,750,001 – 2,000,000	54	15	27.78%
2,000,001 – 2,250,000	37	14	37.84%
2,250,001 – 2,500,000	83	16	19.28%
2,500,001 – 2,750,000	58	10	17.24%
2,750,001 – 3,000,000	77	10	12.99%
3,000,001 – 3,500,000	73	9	12.33%
3,500,001 – 4,000,000	91	7	7.69%
4,000,001 – 4,500,000	39	4	10.26%
4,500,001 – 5,000,000	36	3	8.33%
5,000,001 & Greater	105	6	5.71%
<b>TOTAL</b>	<b>724</b>	<b>117</b>	<b>16.16%</b>

2 Bedrooms & Less	20	4	20.00%
3 to 4 Bedrooms	217	45	20.74%
5 to 6 Bedrooms	381	60	15.75%
7 Bedrooms & More	106	8	7.55%
<b>TOTAL</b>	<b>724</b>	<b>117</b>	<b>16.16%</b>

SnapStats® Median Data	December	January	Variance
Inventory	525	724	37.90%
Solds	111	117	5.41%
Sale Price	\$2,468,000	\$2,380,000	-3.57%
Sale Price SQFT	\$796	\$772	-3.02%
Sale to List Price Ratio	95.7%	98%	2.40%
Days on Market	47	18	-61.70%

## Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	45	9	20.00%
Cambie	37	7	18.92%
Dunbar	82	14	17.07%
Fairview	0	0	NA
Falsecreek	0	0	NA
Kerrisdale	60	10	16.67%
Kitsilano	33	9	27.27%
Mackenzie Heights	28	5	17.86%
Marpole	48	6	12.50%
Mount Pleasant	0	0	NA
Oakridge	15	4	26.67%
Point Grey	81	14	17.28%
Quilchena	28	5	17.86%
SW Marine	32	4	12.50%
Shaughnessy	80	8	10.00%
South Cambie	19	2	10.53%
South Granville	91	13	14.29%
Southlands	28	5	17.86%
University	17	2	11.76%
<b>TOTAL</b>	<b>724</b>	<b>117</b>	<b>16.16%</b>

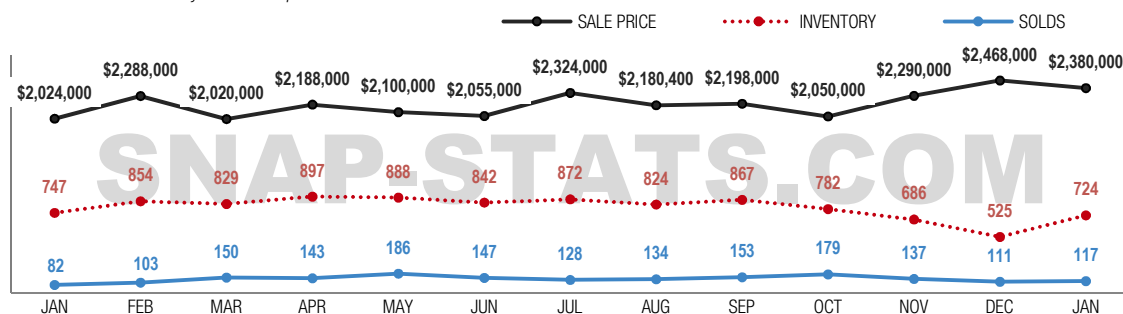
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Westside Detached**: Balanced market at 16% Sales Ratio average (1.6 in 10 homes selling)
- Homes are selling on average 2% below list price
- Most Active Price Band\* +/- \$2 mil: \$1.25 mil to \$1.5 mil (50% Sales Ratio); \$2 mil to \$2.25 mil (38% Sales Ratio)
- Buyers Best Bet\* +/- \$2 mil: Homes \$1.5 to \$2 mil; \$5 mil+, Shaughnessy and minimum 7 bedroom properties
- Sellers Best Bet\*: Selling homes in Kitsilano, Oakridge and up to 4 bedroom properties

\* With a minimum inventory of 10 where possible

## 13 Month Market Trend



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## Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	39	5	12.82%
300,001 – 400,000	112	15	13.39%
400,001 – 500,000	123	22	17.89%
500,001 – 600,000	117	17	14.53%
600,001 – 700,000	96	11	11.46%
700,001 – 800,000	71	12	16.90%
800,001 – 900,000	53	11	20.75%
900,001 – 1,000,000	45	3	6.67%
1,000,001 – 1,250,000	59	5	8.47%
1,250,001 – 1,500,000	56	2	3.57%
1,500,001 – 1,750,000	21	0	NA
1,750,001 – 2,000,000	6	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	5	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>810</b>	<b>103</b>	<b>12.72%</b>

0 to 1 Bedroom	258	34	13.18%
2 Bedrooms	423	58	13.71%
3 Bedrooms	112	11	9.82%
4 Bedrooms & Greater	17	0	NA
<b>TOTAL</b>	<b>810</b>	<b>103</b>	<b>12.72%</b>

SnapStats® Median Data	December	January	Variance
Inventory	622	810	30.23%
Solds	113	103	-8.85%
Sale Price	\$527,500	\$574,000	8.82%
Sale Price SQFT	\$594	\$616	3.70%
Sale to List Price Ratio	96.1%	97.3%	1.25%
Days on Market	46	42	-8.70%

## Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Arbutus	0	0	NA
Cambie	17	2	11.76%
Dunbar	9	1	11.11%
Fairview	151	33	21.85%
Falsecreek	116	22	18.97%
Kerrisdale	35	6	17.14%
Kitsilano	144	14	9.72%
Mackenzie Heights	1	1	100.00%
Marpole	36	1	2.78%
Mount Pleasant	18	6	33.33%
Oakridge	22	2	9.09%
Point Grey	19	1	5.26%
Quilchena	49	3	6.12%
SW Marine	8	0	NA
Shaughnessy	8	2	25.00%
South Cambie	13	0	NA
South Granville	15	1	6.67%
Southlands	6	0	NA
University	143	8	5.59%
<b>TOTAL</b>	<b>810</b>	<b>103</b>	<b>12.72%</b>

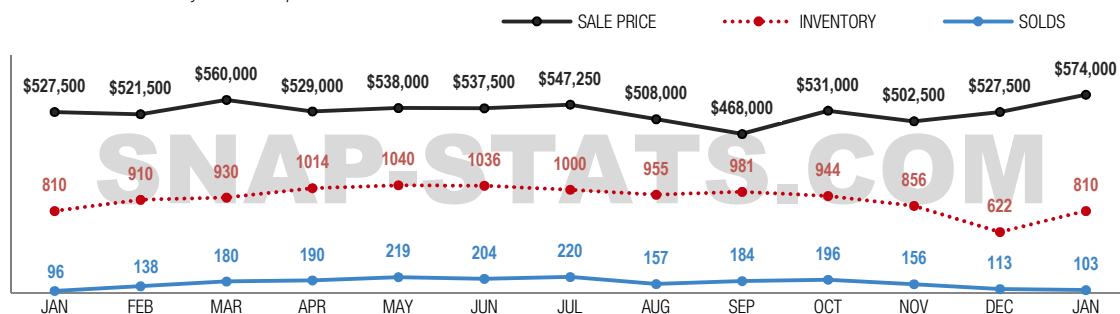
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Westside Attached**: Buyers market at 13% Sales Ratio average (1.3 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band\*: \$800,000 to \$900,000 with average 21% Sales Ratio (20% is a Balanced market)
- Buyers Best Bet\*: Homes between \$1.25 mil to \$1.5 mil, Marpole, Point Grey, Quilchena, S. Granville, University and 3 bdrms
- Sellers Best Bet\*: Selling homes in Fairview, Mount Pleasant and up to 2 bedroom properties

\* With a minimum inventory of 10 where possible

## 13 Month Market Trend



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## Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	1	100.00%
600,001 – 700,000	13	8	61.54%
700,001 – 800,000	35	15	42.86%
800,001 – 900,000	43	14	32.56%
900,001 – 1,000,000	61	17	27.87%
1,000,001 – 1,250,000	82	17	20.73%
1,250,001 – 1,500,000	68	4	5.88%
1,500,001 – 1,750,000	25	4	16.00%
1,750,001 – 2,000,000	18	0	NA
2,000,001 – 2,250,000	6	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>353</b>	<b>80</b>	<b>22.66%</b>

2 Bedrooms & Less	16	6	37.50%
3 to 4 Bedrooms	72	27	37.50%
5 to 6 Bedrooms	166	34	20.48%
7 Bedrooms & More	99	13	13.13%
<b>TOTAL</b>	<b>353</b>	<b>80</b>	<b>22.66%</b>

SnapStats® Median Data	December	January	Variance
Inventory	307	353	14.98%
Solds	110	80	-27.27%
Sale Price	\$916,000	\$920,000	0.44%
Sale Price SQFT	\$418	\$415	-0.72%
Sale to List Price Ratio	98.3%	100%	1.73%
Days on Market	23	15	-34.78%

## Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	1	0	NA
Collingwood	39	8	20.51%
Downtown	0	0	NA
Fraser	23	9	39.13%
Fraserview	39	5	12.82%
Grandview	6	3	50.00%
Hastings	7	0	NA
Hastings East	14	3	21.43%
Killarney	36	13	36.11%
Knight	39	4	10.26%
Main	12	2	16.67%
Mt Pleasant	9	1	11.11%
Renfrew Heights	36	10	27.78%
Renfrew	31	9	29.03%
South Vancouver	44	10	22.73%
Victoria	17	3	17.65%
<b>TOTAL</b>	<b>353</b>	<b>80</b>	<b>22.66%</b>

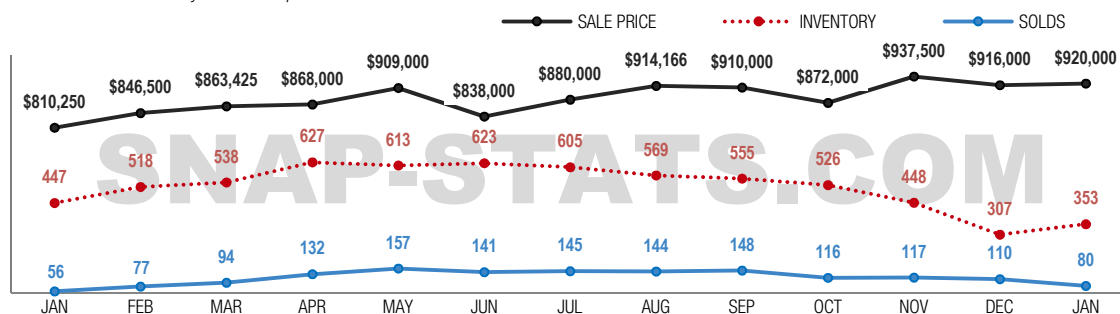
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Eastside Detached**: Sellers market at 23% Sales Ratio average (2.3 in 10 homes selling)
- Homes are selling on average at list price
- Most Active Price Band\*: \$600,000 to \$800,000 with average 52% Sales Ratio (Sellers market)
- Buyers Best Bet\*: Homes between \$1.25 mil to \$1.5 mil, Knight, Mt Pleasant and minimum 7 bedroom properties
- Sellers Best Bet\*: Selling homes in Fraser, Killarney and up to 4 bedroom properties

\* With a minimum inventory of 10 where possible

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## Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	145	27	18.62%
300,001 – 400,000	146	23	15.75%
400,001 – 500,000	87	14	16.09%
500,001 – 600,000	38	6	15.79%
600,001 – 700,000	38	8	21.05%
700,001 – 800,000	26	4	15.38%
800,001 – 900,000	6	0	NA
900,001 – 1,000,000	4	0	NA
1,000,001 – 1,250,000	6	1	16.67%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>499</b>	<b>83</b>	<b>16.63%</b>

0 to 1 Bedroom	226	37	16.37%
2 Bedrooms	193	31	16.06%
3 Bedrooms	71	14	19.72%
4 Bedrooms & Greater	9	1	11.11%
<b>TOTAL</b>	<b>499</b>	<b>83</b>	<b>16.63%</b>

SnapStats® Median Data	December	January	Variance
Inventory	366	499	36.34%
Solds	111	83	-25.23%
Sale Price	\$366,000	\$350,000	-4.37%
Sale Price SQFT	\$463	\$450	-2.81%
Sale to List Price Ratio	96.3%	97.2%	0.93%
Days on Market	32	24	-25.00%

## Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Champlain Heights	21	6	28.57%
Collingwood	114	23	20.18%
Downtown	15	3	20.00%
Fraser	27	2	7.41%
Fraserview	33	4	12.12%
Grandview	24	5	20.83%
Hastings	41	8	19.51%
Hastings East	7	2	28.57%
Killarney	20	1	5.00%
Knight	14	2	14.29%
Main	12	2	16.67%
Mt Pleasant	136	16	11.76%
Renfrew Heights	0	0	NA
Renfrew	16	4	25.00%
South Vancouver	2	0	NA
Victoria	17	5	29.41%
<b>TOTAL</b>	<b>499</b>	<b>83</b>	<b>16.63%</b>

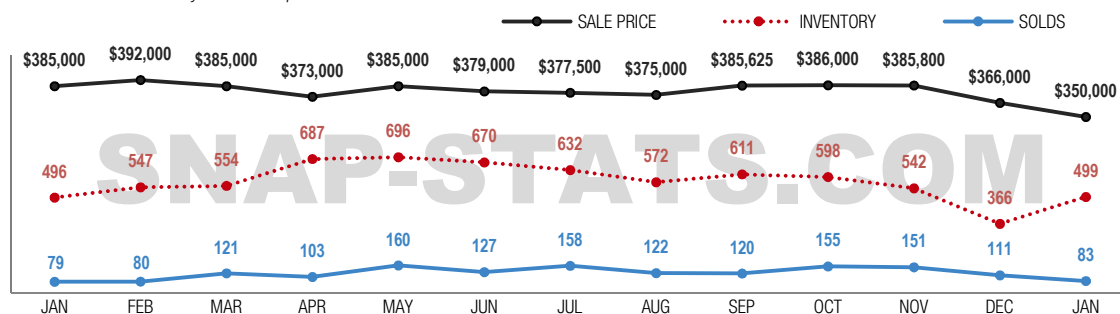
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Eastside Attached**: Balanced market at 17% Sales Ratio average (1.7 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band\*: \$600,000 to \$700,000 with average 21% Sales Ratio (20% is a Balanced market)
- Buyers Best Bet\*: Homes between \$300,000 to \$600,000; \$700,000 to \$800,000, Fraser, Killarney and minimum 4 bedrooms
- Sellers Best Bet\*: Selling homes in Champlain Heights, Renfrew, Victoria and 3 bedroom properties

\* With a minimum inventory of 10 where possible

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## Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	0	NA
600,001 – 700,000	6	3	50.00%
700,001 – 800,000	11	10	90.91%
800,001 – 900,000	31	6	19.35%
900,001 – 1,000,000	23	2	8.70%
1,000,001 – 1,250,000	40	11	27.50%
1,250,001 – 1,500,000	47	10	21.28%
1,500,001 – 1,750,000	22	5	22.73%
1,750,001 – 2,000,000	19	5	26.32%
2,000,001 – 2,250,000	12	1	8.33%
2,250,001 – 2,500,000	11	1	9.09%
2,500,001 – 2,750,000	4	0	NA
2,750,001 – 3,000,000	4	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	5	0	NA
<b>TOTAL</b>	<b>244</b>	<b>54</b>	<b>22.13%</b>

2 Bedrooms & Less	16	4	25.00%
3 to 4 Bedrooms	112	28	25.00%
5 to 6 Bedrooms	97	20	20.62%
7 Bedrooms & More	19	2	10.53%
<b>TOTAL</b>	<b>244</b>	<b>54</b>	<b>22.13%</b>

SnapStats® Median Data	December	January	Variance
Inventory	189	244	29.10%
Solds	60	54	-10.00%
Sale Price	\$967,500	\$1,142,500	18.09%
Sale Price SQFT	\$383	\$423	10.44%
Sale to List Price Ratio	97.4%	95.3%	-2.16%
Days on Market	38	30	-21.05%

## Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Bluebridge	9	3	33.33%
Boulevard	7	7	100.00%
Braemer	1	0	NA
Calverhall	3	0	NA
Canyon Heights	31	4	12.90%
Capilano	3	0	NA
Central Lonsdale	14	6	42.86%
Deep Cove	11	0	NA
Delbrook	2	0	NA
Dollarton	10	0	NA
Edgemont	11	4	36.36%
Forest Hills	15	2	13.33%
Grouse Woods	2	1	50.00%
Hamilton	6	1	16.67%
Hamilton Heights	0	0	NA
Indian Arm	4	0	NA
Indian River	2	1	50.00%
Lower Lonsdale	5	1	20.00%
Lynn Valley	10	9	90.00%
Lynn timer	7	0	NA
Norgate	3	2	66.67%
Northlands	1	0	NA
Pemberton Heights	5	0	NA
Pemberton	5	0	NA
Princess Park	9	0	NA
Queensbury	3	3	100.00%
Roche Point	6	0	NA
Seymour	4	1	25.00%
Tempe	5	1	20.00%
Upper Delbrook	11	3	27.27%
Upper Lonsdale	21	5	23.81%
Westlynn	11	0	NA
Westlynn Terrace	3	0	NA
Windsor Park	2	0	NA
Woodlands-Sunshine Cascade	2	0	NA
<b>TOTAL</b>	<b>244</b>	<b>54</b>	<b>22.13%</b>

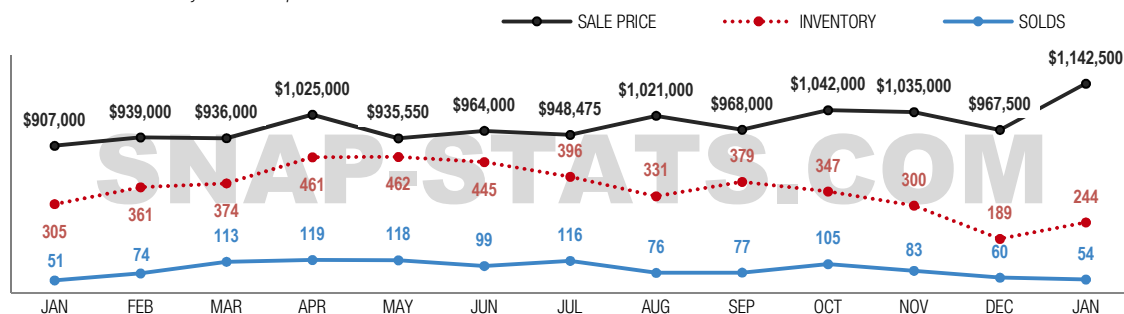
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **North Vancouver Detached**: Sellers market at 22% Sales Ratio average (2.2 in 10 homes selling)
- Homes are selling on average 5% below list price
- Most Active Price Band\*: \$700,000 to \$800,000 with average 91% Sales Ratio (Sellers market)
- Buyers Best Bet\*: Homes between \$2 mil to \$2.25 mil, Canyon Heights, Forest Hills and minimum 7 bedroom properties
- Sellers Best Bet\*: Selling homes in Bluebridge, Central Lonsdale, Edgemont, Lynn Valley and up to 4 bedroom properties

\* With a minimum inventory of 10 where possible

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## Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	84	19	22.62%
300,001 – 400,000	130	9	6.92%
400,001 – 500,000	76	17	22.37%
500,001 – 600,000	59	11	18.64%
600,001 – 700,000	42	5	11.90%
700,001 – 800,000	21	4	19.05%
800,001 – 900,000	9	0	NA
900,001 – 1,000,000	9	1	11.11%
1,000,001 – 1,250,000	6	0	NA
1,250,001 – 1,500,000	2	1	50.00%
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>443</b>	<b>67</b>	<b>15.12%</b>
0 to 1 Bedroom	172	20	11.63%
2 Bedrooms	206	36	17.48%
3 Bedrooms	54	10	18.52%
4 Bedrooms & Greater	11	1	9.09%
<b>TOTAL</b>	<b>443</b>	<b>67</b>	<b>15.12%</b>

SnapStats® Median Data	December	January	Variance
Inventory	346	443	28.03%
Solds	73	67	-8.22%
Sale Price	\$455,000	\$436,000	-4.18%
Sale Price SQFT	\$472	\$471	-0.21%
Sale to List Price Ratio	99.1%	99.1%	NA
Days on Market	31	33	6.45%

## Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Bluebridge	1	0	NA
Boulevard	0	0	NA
Braemer	0	0	NA
Calverhall	0	0	NA
Canyon Heights	1	0	NA
Capilano	2	0	NA
Central Lonsdale	120	19	15.83%
Deep Cove	4	0	NA
Delbrook	3	0	NA
Dollarton	0	0	NA
Edgemont	3	1	33.33%
Forest Hills	1	0	NA
Grouse Woods	1	0	NA
Hamilton	19	5	26.32%
Hamilton Heights	5	0	NA
Indian Arm	0	0	NA
Indian River	2	1	50.00%
Lower Lonsdale	127	19	14.96%
Lynn Valley	26	5	19.23%
Lynnmoor	15	3	20.00%
Norgate	10	0	NA
Northlands	13	2	15.38%
Pemberton Heights	0	0	NA
Pemberton	31	3	9.68%
Princess Park	0	0	NA
Queensbury	0	0	NA
Roche Point	35	7	20.00%
Seymour	6	0	NA
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	14	1	7.14%
Westlynn	4	1	25.00%
Westlynn Terrace	0	0	NA
Windsor Park	0	0	NA
Woodlands-Sunshine Cascade	0	0	NA
<b>TOTAL</b>	<b>443</b>	<b>67</b>	<b>15.12%</b>

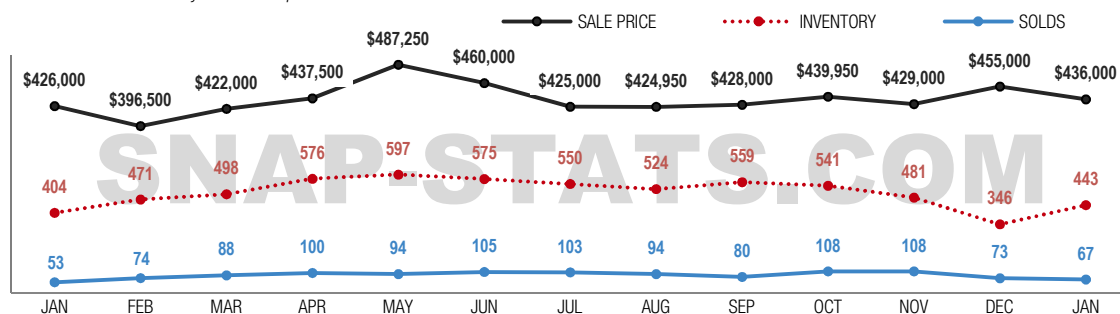
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **North Vancouver Attached**: Balanced market at 15% Sales Ratio average (14% is a Buyers market)
- Homes are selling on average 1% below list price
- Most Active Price Band\*: \$0 to \$300,000 and \$400,000 to \$500,000 with average 22% Sales Ratio (2 in 10 homes selling)
- Buyers Best Bet\*: Homes between \$300,000 to \$400,000, Pemberton, Upper Lonsdale and minimum 4 bedroom properties
- Sellers Best Bet\*: Selling homes in Hamilton and 2 to 3 bedroom properties

\* With a minimum inventory of 10 where possible

## 13 Month Market Trend



## Compliments of...

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## Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	0	NA
600,001 – 700,000	2	0	NA
700,001 – 800,000	3	0	NA
800,001 – 900,000	3	0	NA
900,001 – 1,000,000	7	0	NA
1,000,001 – 1,250,000	15	1	6.67%
1,250,001 – 1,500,000	41	7	17.07%
1,500,001 – 1,750,000	28	7	25.00%
1,750,001 – 2,000,000	30	5	16.67%
2,000,001 – 2,250,000	14	4	28.57%
2,250,001 – 2,500,000	34	3	8.82%
2,500,001 – 2,750,000	22	1	4.55%
2,750,001 – 3,000,000	27	3	11.11%
3,000,001 – 3,500,000	25	2	8.00%
3,500,001 – 4,000,000	33	2	6.06%
4,000,001 – 4,500,000	15	1	6.67%
4,500,001 – 5,000,000	18	1	5.56%
5,000,001 & Greater	68	2	2.94%
<b>TOTAL</b>	<b>388</b>	<b>39</b>	<b>10.05%</b>

2 Bedrooms & Less	17	4	23.53%
3 to 4 Bedrooms	186	19	10.22%
5 to 6 Bedrooms	165	16	9.70%
7 Bedrooms & More	20	0	NA
<b>TOTAL</b>	<b>388</b>	<b>39</b>	<b>10.05%</b>

SnapStats® Median Data	December	January	Variance
Inventory	314	388	23.57%
Solds	52	39	-25.00%
Sale Price	\$2,144,000	\$1,980,000	-7.65%
Sale Price SQFT	\$578	\$537	-7.09%
Sale to List Price Ratio	91.5%	94.8%	3.61%
Days on Market	46	64	39.13%

## Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	21	2	9.52%
Ambleside	37	4	10.81%
Bayridge	9	0	NA
British Properties	72	7	9.72%
Canterbury	8	1	12.50%
Caulfield	28	4	14.29%
Cedardale	5	1	20.00%
Chartwell	23	0	NA
Chelsea Park	2	0	NA
Cypress	6	1	16.67%
Cypress Park Estates	9	2	22.22%
Deer Ridge	1	0	NA
Dundarave	20	7	35.00%
Eagle Harbour	16	2	12.50%
Eagleridge	5	0	NA
Furry Creek	11	0	NA
Gleneagles	13	1	7.69%
Glenmore	5	1	20.00%
Horseshoe Bay	3	0	NA
Howe Sound	8	0	NA
Lions Bay	17	0	NA
Old Caulfield	1	0	NA
Panorama Village	1	0	NA
Park Royal	0	0	NA
Porteau Cove	0	0	NA
Queens	12	1	8.33%
Rockridge	4	0	NA
Sandy Cove	1	0	NA
Sentinel Hill	15	1	6.67%
Upper Caulfield	6	0	NA
West Bay	7	1	14.29%
Westhill	4	1	25.00%
Westmount	7	0	NA
Whitby Estates	10	2	20.00%
Whytecliff	1	0	NA
<b>TOTAL</b>	<b>388</b>	<b>39</b>	<b>10.05%</b>

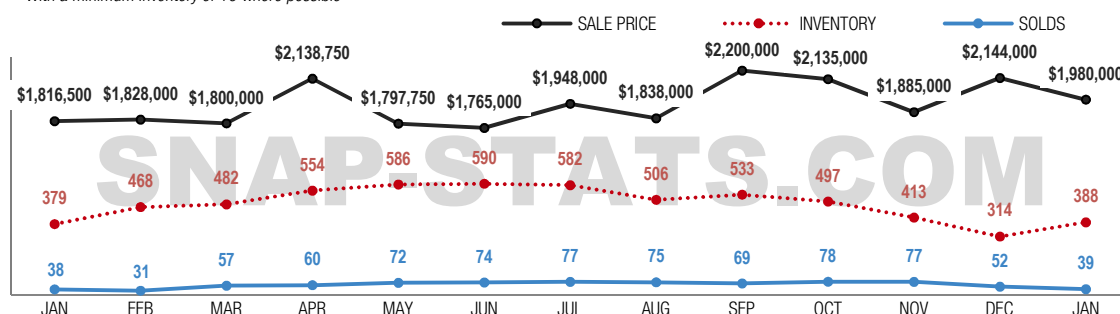
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **West Vancouver Detached**: Buyers market at 10% Sales Ratio average (1 in 10 homes selling)
- Homes are selling on average 5% below list price
- Most Active Price Band\*: \$2 mil to \$2.25 mil with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet\*: Homes from minimum \$5 mil, Gleneagles, Sentinel Hill and 3 to 6 bedroom properties
- Sellers Best Bet\*: Selling homes in Cypress Park Estates, Dundarave, Whitby Estates and maximum 2 bedroom properties

\* With a minimum inventory of 10 where possible

## 13 Month Market Trend



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## Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	6	1	16.67%
300,001 – 400,000	18	1	5.56%
400,001 – 500,000	5	0	NA
500,001 – 600,000	13	2	15.38%
600,001 – 700,000	8	2	25.00%
700,001 – 800,000	15	2	13.33%
800,001 – 900,000	13	1	7.69%
900,001 – 1,000,000	6	0	NA
1,000,001 – 1,250,000	7	1	14.29%
1,250,001 – 1,500,000	18	2	11.11%
1,500,001 – 1,750,000	5	1	20.00%
1,750,001 – 2,000,000	7	1	14.29%
2,000,001 – 2,250,000	1	1	100.00%
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	4	0	NA
5,000,001 & Greater	3	0	NA
<b>TOTAL</b>	<b>132</b>	<b>15</b>	<b>11.36%</b>

0 to 1 Bedroom	30	2	6.67%
2 Bedrooms	79	9	11.39%
3 Bedrooms	20	4	20.00%
4 Bedrooms & Greater	3	0	NA
<b>TOTAL</b>	<b>132</b>	<b>15</b>	<b>11.36%</b>

SnapStats® Median Data	December	January	Variance
Inventory	110	132	20.00%
Solds	18	15	-16.67%
Sale Price	\$597,500	\$775,000	29.71%
Sale Price SQFT	\$477	\$602	26.21%
Sale to List Price Ratio	97.2%	97%	-0.21%
Days on Market	47	63	34.04%

## Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Altamont	0	0	NA
Ambleside	46	4	8.70%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	4	1	25.00%
Chartwell	0	0	NA
Chelsea Park	1	0	NA
Cypress	0	0	NA
Cypress Park Estates	1	0	NA
Deer Ridge	2	0	NA
Dundarave	30	3	10.00%
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	5	0	NA
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	2	0	NA
Howe Sound	3	0	NA
Lions Bay	0	0	NA
Old Caulfield	2	0	NA
Panorama Village	10	5	50.00%
Park Royal	19	1	5.26%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	1	0	NA
Upper Caulfield	1	1	100.00%
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	5	0	NA
Whytecliff	0	0	NA
<b>TOTAL</b>	<b>132</b>	<b>15</b>	<b>11.36%</b>

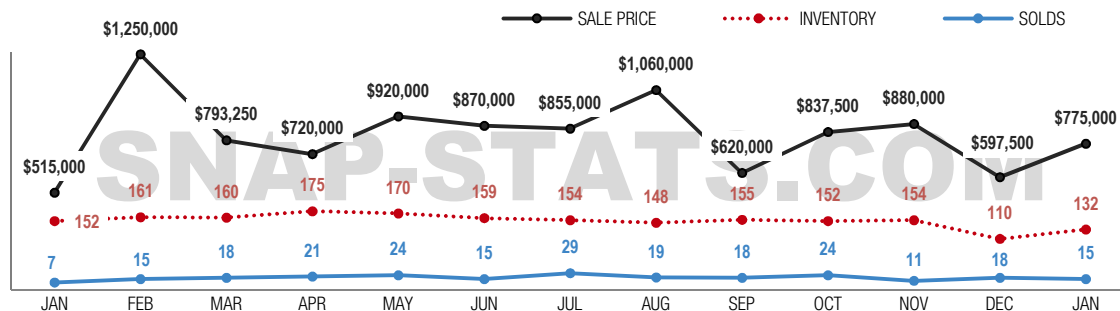
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **West Vancouver Attached**: Buyers market at 11% Sales Ratio average (1.1 in 10 homes selling)
- Homes are selling on average 3% below list price
- Most Active Price Band\*: \$500,000 to \$600,000 with average 15% Sales Ratio (Balanced market)
- Buyers Best Bet\*: Homes between \$300,000 to \$400,000, Park Royal and up to 1 bedroom properties
- Sellers Best Bet\*: Selling homes in Panorama Village and 3 bedroom properties

\* With a minimum inventory of 10 where possible

## 13 Month Market Trend



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## Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	3	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	2	100.00%
600,001 – 700,000	10	6	60.00%
700,001 – 800,000	41	17	41.46%
800,001 – 900,000	73	20	27.40%
900,001 – 1,000,000	62	13	20.97%
1,000,001 – 1,250,000	96	17	17.71%
1,250,001 – 1,500,000	117	17	14.53%
1,500,001 – 1,750,000	84	9	10.71%
1,750,001 – 2,000,000	71	4	5.63%
2,000,001 – 2,250,000	28	4	14.29%
2,250,001 – 2,500,000	35	0	NA
2,500,001 – 2,750,000	29	1	3.45%
2,750,001 – 3,000,000	17	1	5.88%
3,000,001 – 3,500,000	8	1	12.50%
3,500,001 – 4,000,000	10	0	NA
4,000,001 – 4,500,000	2	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	4	0	NA
<b>TOTAL</b>	<b>693</b>	<b>112</b>	<b>16.16%</b>

2 Bedrooms & Less	14	4	28.57%
3 to 4 Bedrooms	250	54	21.60%
5 to 6 Bedrooms	392	51	13.01%
7 Bedrooms & More	37	3	8.11%
<b>TOTAL</b>	<b>693</b>	<b>112</b>	<b>16.16%</b>

SnapStats® Median Data	December	January	Variance
Inventory	551	693	25.77%
Solds	88	112	27.27%
Sale Price	\$1,164,000	\$989,000	-15.03%
Sale Price SQFT	\$448	\$385	-14.06%
Sale to List Price Ratio	93.6%	94.3%	0.75%
Days on Market	53	56	5.66%

## Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	16	3	18.75%
Bridgeport	13	2	15.38%
Brighthouse	11	0	NA
Brighthouse South	4	1	25.00%
Broadmoor	64	13	20.31%
East Cambie	29	2	6.90%
East Richmond	9	1	11.11%
Garden City	26	6	23.08%
Gilmore	6	0	NA
Granville	42	5	11.90%
Hamilton	7	1	14.29%
Ironwood	22	5	22.73%
Lackner	32	7	21.88%
McLennan	9	1	11.11%
McLennan North	8	3	37.50%
McNair	23	7	30.43%
Quilchena	28	5	17.86%
Riverdale	46	10	21.74%
Saunders	57	4	7.02%
Sea Island	1	1	100.00%
Seafair	68	8	11.76%
South Arm	13	1	7.69%
Steveston North	26	7	26.92%
Steveston South	13	0	NA
Steveston Village	14	5	35.71%
Terra Nova	29	2	6.90%
West Cambie	38	2	5.26%
Westwind	11	1	9.09%
Woodwards	28	9	32.14%
<b>TOTAL</b>	<b>693</b>	<b>112</b>	<b>16.16%</b>

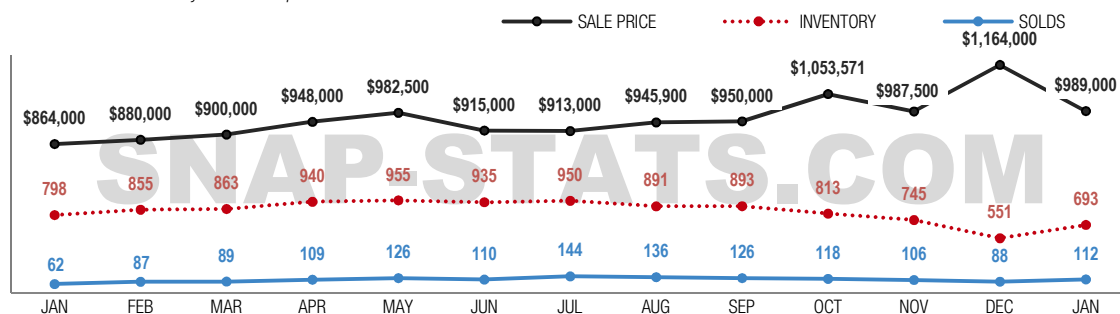
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Richmond Detached**: Balanced market at 16% Sales Ratio average (1.6 in 10 homes selling)
- Homes are selling on average 6% below list price
- Most Active Price Band\*: \$600,000 to \$800,000 with average 51% Sales Ratio (Sellers market)
- Buyers Best Bet\*: Homes between \$2.5 mil to \$2.75 mil, E & W Cambie, Saunders, South Arm, Terra Nova and 5+ bedrooms
- Sellers Best Bet\*: Selling homes in McNair, Steveston Village, Woodward and up to 4 bedroom properties

\* With a minimum inventory of 10 where possible

## 13 Month Market Trend



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## Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	241	36	14.94%
300,001 – 400,000	227	29	12.78%
400,001 – 500,000	190	33	17.37%
500,001 – 600,000	208	26	12.50%
600,001 – 700,000	87	17	19.54%
700,001 – 800,000	29	4	13.79%
800,001 – 900,000	24	3	12.50%
900,001 – 1,000,000	14	0	NA
1,000,001 – 1,250,000	14	0	NA
1,250,001 – 1,500,000	5	2	40.00%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	8	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>1056</b>	<b>150</b>	<b>14.20%</b>

0 to 1 Bedroom	271	21	7.75%
2 Bedrooms	428	79	18.46%
3 Bedrooms	301	36	11.96%
4 Bedrooms & Greater	56	14	25.00%
<b>TOTAL</b>	<b>1056</b>	<b>150</b>	<b>14.20%</b>

SnapStats® Median Data	December	January	Variance
Inventory	902	1056	17.07%
Solds	158	150	-5.06%
Sale Price	\$372,070	\$425,000	14.23%
Sale Price SQFT	\$386	\$399	3.37%
Sale to List Price Ratio	95.9%	96.9%	1.04%
Days on Market	39	44	12.82%

## Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Boyd Park	17	0	NA
Bridgeport	19	1	5.26%
Brighthouse	358	42	11.73%
Brighthouse South	144	26	18.06%
Broadmoor	12	4	33.33%
East Cambie	38	8	21.05%
East Richmond	9	0	NA
Garden City	10	2	20.00%
Gilmore	0	0	NA
Granville	25	2	8.00%
Hamilton	6	2	33.33%
Ironwood	7	3	42.86%
Lackner	13	1	7.69%
McLennan	1	0	NA
McLennan North	123	17	13.82%
McNair	1	0	NA
Quilchena	5	1	20.00%
Riverdale	26	3	11.54%
Saunders	17	3	17.65%
Sea Island	0	0	NA
Seafair	3	0	NA
South Arm	19	3	15.79%
Steveston North	9	2	22.22%
Steveston South	64	11	17.19%
Steveston Village	5	3	60.00%
Terra Nova	12	3	25.00%
West Cambie	100	12	12.00%
Westwind	3	0	NA
Woodwards	10	1	10.00%
<b>TOTAL</b>	<b>1056</b>	<b>150</b>	<b>14.20%</b>

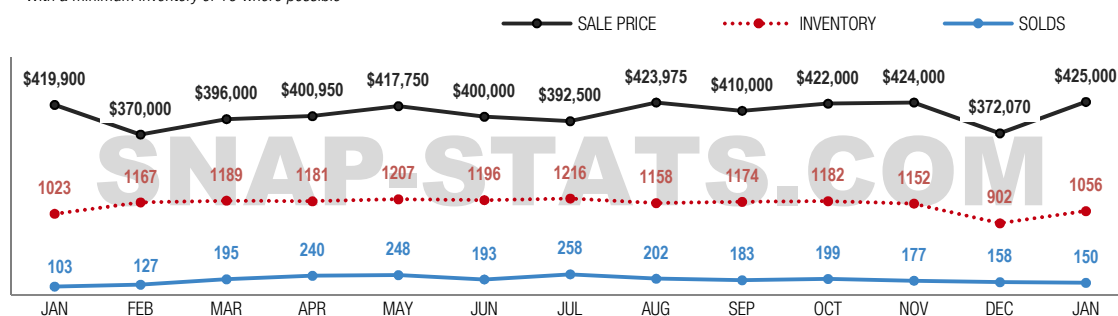
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Richmond Attached**: Buyers market at 14% Sales Ratio average (15% is a Balanced market)
- Homes are selling on average 3% below list price
- Most Active Price Band\*: \$600,000 to \$700,000 with average 20% Sales Ratio (Balanced market)
- Buyers Best Bet\*: Homes between \$500,000 to \$600,000 and \$800,000 to \$900,000, Bridgeport, Lackner and up to 1 bedrooms
- Sellers Best Bet\*: Selling homes in Broadmoor, Terra Nova and minimum 4 bedroom properties

\* With a minimum inventory of 10 where possible

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## Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100.00%
500,001 – 600,000	5	1	20.00%
600,001 – 700,000	23	2	8.70%
700,001 – 800,000	11	4	36.36%
800,001 – 900,000	17	2	11.76%
900,001 – 1,000,000	4	0	NA
1,000,001 – 1,250,000	9	3	33.33%
1,250,001 – 1,500,000	9	0	NA
1,500,001 – 1,750,000	3	1	33.33%
1,750,001 – 2,000,000	5	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>95</b>	<b>14</b>	<b>14.74%</b>

2 Bedrooms & Less	9	1	11.11%
3 to 4 Bedrooms	62	12	19.35%
5 to 6 Bedrooms	22	1	4.55%
7 Bedrooms & More	2	0	NA
<b>TOTAL</b>	<b>95</b>	<b>14</b>	<b>14.74%</b>

SnapStats® Median Data	December	January	Variance
Inventory	79	95	20.25%
Solds	13	14	7.69%
Sale Price	\$740,000	\$762,500	3.04%
Sale Price SQFT	\$366	\$275	-24.86%
Sale to List Price Ratio	96.1%	98.5%	2.50%
Days on Market	69	37	-46.38%

## Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	10	1	10.00%
Boundary Beach	13	0	NA
Cliff Drive	13	2	15.38%
English Bluff	19	1	5.26%
Pebble Hill	19	5	26.32%
Tsawwassen Central	14	2	14.29%
Tsawwassen East	7	3	42.86%
<b>TOTAL</b>	<b>95</b>	<b>14</b>	<b>14.74%</b>

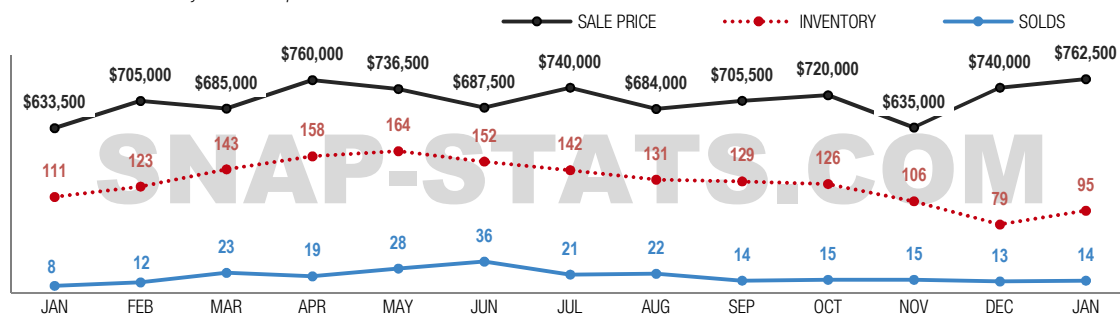
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Tsawwassen Detached**: Balanced market at 15% Sales Ratio average (14% is a Buyers market)
- Homes are selling on average 1% below list price
- Most Active Price Band\*: \$700,000 to \$800,000 with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet\*: Homes between \$600,000 to \$700,000, English Bluff and 5 to 6 bedroom properties
- Sellers Best Bet\*: Selling homes in Pebble Hill and 3 to 4 bedroom properties

\* With a minimum inventory of 10 where possible

## 13 Month Market Trend



## Compliments of...

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### Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	17	0	NA
300,001 – 400,000	20	5	25.00%
400,001 – 500,000	10	0	NA
500,001 – 600,000	6	0	NA
600,001 – 700,000	4	0	NA
700,001 – 800,000	1	0	NA
800,001 – 900,000	2	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>62</b>	<b>5</b>	<b>8.06%</b>

0 to 1 Bedroom	11	0	NA
2 Bedrooms	45	5	11.11%
3 Bedrooms	6	0	NA
4 Bedrooms & Greater	0	0	NA
<b>TOTAL</b>	<b>62</b>	<b>5</b>	<b>8.06%</b>

SnapStats® Median Data	December	January	Variance
Inventory	52	62	19.23%
Solds	8	5	-37.50%
Sale Price	\$399,500	\$355,000	-11.14%
Sale Price SQFT	\$338	\$333	-1.48%
Sale to List Price Ratio	95.8%	98.9%	3.24%
Days on Market	162	58	-64.20%

### Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Beach Grove	13	2	15.38%
Boundary Beach	0	0	NA
Cliff Drive	27	3	11.11%
English Bluff	2	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	16	0	NA
Tsawwassen East	4	0	NA
<b>TOTAL</b>	<b>62</b>	<b>5</b>	<b>8.06%</b>

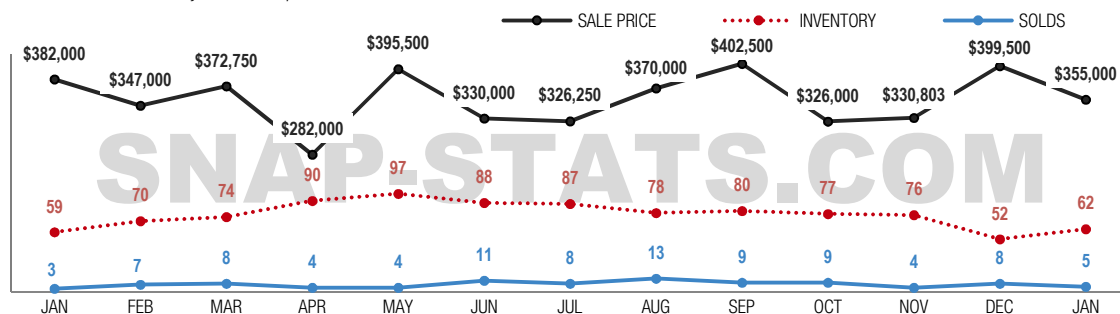
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

### Market Summary

- Official Market Type **Tsawwassen Attached: Insufficient Data\*** but with 5 sales it is a Buyers Market with a 8% Sales Ratio
- Homes are selling on average at: *Insufficient Data*
- Most Active Price Band\*: *Insufficient Data*
- Buyers Best Bet\*: *Insufficient Data*
- Sellers Best Bet\*: *Insufficient Data*

\* With a minimum inventory of 10 where possible

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## Price Band & Bedroom STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	1	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	2	100.00%
500,001 – 600,000	18	4	22.22%
600,001 – 700,000	25	2	8.00%
700,001 – 800,000	15	0	NA
800,001 – 900,000	8	4	50.00%
900,001 – 1,000,000	6	0	NA
1,000,001 – 1,250,000	6	0	NA
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>84</b>	<b>12</b>	<b>14.29%</b>

2 Bedrooms & Less	10	3	30.00%
3 to 4 Bedrooms	55	4	7.27%
5 to 6 Bedrooms	19	5	26.32%
7 Bedrooms & More	0	0	NA
<b>TOTAL</b>	<b>84</b>	<b>12</b>	<b>14.29%</b>

SnapStats® Median Data	December	January	Variance
Inventory	57	84	47.37%
Solds	14	12	-14.29%
Sale Price	\$588,500	\$572,000	-2.80%
Sale Price SQFT	\$282	\$243	-13.83%
Sale to List Price Ratio	97.5%	96.9%	-0.62%
Days on Market	41	46	12.20%

## Community STATS HOUSES (DETACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	4	3	75.00%
East Delta	0	0	NA
Hawthorne	25	3	12.00%
Holly	16	0	NA
Ladner Elementary	11	1	9.09%
Ladner Rural	6	2	33.33%
Neilsen Grove	15	2	13.33%
Port Guichon	6	1	16.67%
Westham Island	1	0	NA
<b>TOTAL</b>	<b>84</b>	<b>12</b>	<b>14.29%</b>

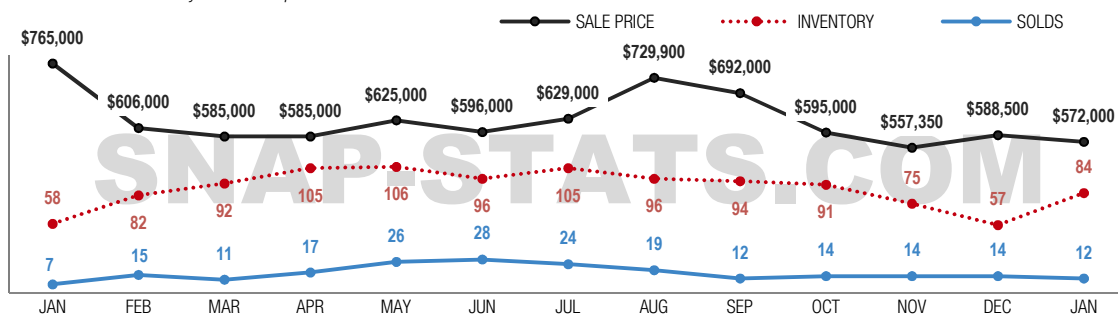
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Ladner Detached**: Buyers market at 14% Sales Ratio average (15% is a Balanced market)
- Homes are selling on average 3% below list price
- Most Active Price Band\*: \$500,000 to \$600,000 with average 22% Sales Ratio (Sellers market)
- Buyers Best Bet\*: Homes between \$600,000 to \$700,000, Ladner Elementary and 3 to 4 bedroom properties
- Sellers Best Bet\*: Selling homes in Neilsen Grove and up to 2 bedroom properties

\* With a minimum inventory of 10 where possible

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## Price Band & Bedroom STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
\$0 – 300,000	10	3	30.00%
300,001 – 400,000	10	1	10.00%
400,001 – 500,000	7	0	NA
500,001 – 600,000	8	0	NA
600,001 – 700,000	2	0	NA
700,001 – 800,000	5	1	20.00%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
<b>TOTAL</b>	<b>42</b>	<b>5</b>	<b>11.90%</b>

0 to 1 Bedroom	1	1	100.00%
2 Bedrooms	19	4	21.05%
3 Bedrooms	20	0	NA
4 Bedrooms & Greater	2	0	NA
<b>TOTAL</b>	<b>42</b>	<b>5</b>	<b>11.90%</b>

SnapStats® Median Data	December	January	Variance
Inventory	36	42	16.67%
Solds	2	5	150.00%
Sale Price	\$286,000	\$288,000	0.70%
Sale Price SQFT	\$318	\$244	-23.27%
Sale to List Price Ratio	97.0%	96.3%	-0.72%
Days on Market	131	90	-31.30%

## Community STATS CONDO & TH (ATTACHED)

SnapStats®	Inventory	Sales	Sales Ratio*
Delta Manor	14	2	14.29%
East Delta	0	0	NA
Hawthorne	12	1	8.33%
Holly	2	0	NA
Ladner Elementary	7	2	28.57%
Ladner Rural	0	0	NA
Neilsen Grove	7	0	NA
Port Guichon	0	0	NA
Westham Island	0	0	NA
<b>TOTAL</b>	<b>42</b>	<b>5</b>	<b>11.90%</b>

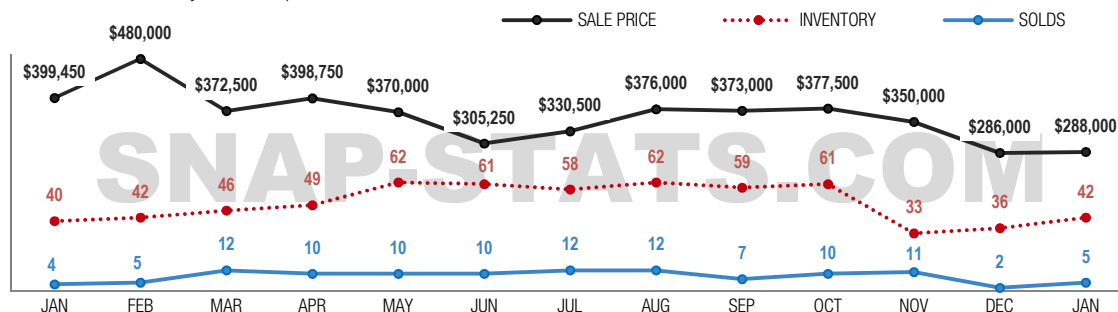
\*Sales to Active Listing (Inventory) Ratio: The percent of homes selling

## Market Summary

- Official Market Type **Ladner Attached: Insufficient Data\*** but with 5 sales it is a Buyers Market with a 12% Sales Ratio
- Homes are selling on average *Insufficient Data*
- Most Active Price Band\*: *Insufficient Data*
- Buyers Best Bet\*: *Insufficient Data*
- Sellers Best Bet\*: *Insufficient Data*

\* With a minimum inventory of 10 where possible

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